



**CITY OF STANWOOD
PUBLIC SAFETY COMMITTEE
AGENDA STAFF REPORT**

ITEM NUMBER: 1
DATE: November 23, 2016
SUBJECT: Police Department Video Surveillance/Security system
CONTACT PERSON: Norm Link, Chief of Police
ATTACHMENTS: A – Quotes from Sonitrol and Simple Security

ISSUE

The issue in front of the public safety committee is to review the options for a video surveillance/security system for police department staff protection.

RECOMMENDATION

Review the 2 quotes and discuss the cost and benefits of the product. Recommendation to accept and go forward with quote from Simple Security. Simple Security installed the current alarm/security/video system at city hall.

SUMMARY

The police department does not currently have any video surveillance system or monitoring equipment. This is basic and essential equipment needed for employee safety at a police department or the offices of any law enforcement agency. The Stanwood Police Department is the only agency that I know of that doesn't have a camera system for employee safety.

The police department is a government building that is primarily staffed by two city civilian employees who are unarmed and do not have any ability to defend themselves. All police department employees are primarily working out in the field during business hours. Ambush style attacks on police officers have risen dramatically in the last year. Ambush killing of police officers is actually at a 10 year high according to the Washington Post, with 20 officers being killed in ambushed style attacks this year alone.

The police department needs a simple camera surveillance system to allow Stanwood deputies and civilian staff to be able to see what they are walking out into when they leave the building. Employees are not currently able to see who is potentially waiting to harm them when they leave the building. There is only one way in and out of the police department after business hours and our employees need to be able to check a security monitor to see if there is anything

waiting outside the door or by their vehicles before they walk out. After hours, people will frequently knock on the back door. A deputy working inside has no way to see what is waiting outside the door until they open it up. A couple of days ago, a citizen knocked loudly on the back door, leaving a backpack by the door, before walking away.

The policy question for the committee is to determine whether or not to recommend the installation of a camera system for the police department for staff protection.

DISCUSSION

The police department contacted three security companies serving public agencies: Guardian Security, Simple Security Solutions and Sonitrol. Simple Security Solutions installed the current video/alarm system at city hall. Companies were asked to give a bid on an 8 camera system.

Guardian Security: Guardian Security was the company that installed and monitored the old alarm system at city hall before a new system was installed. They came out and were initially engaged and helpful. However, after numerous attempts to solicit a bid, they continued to stall and never provided one.

Simple Security Solutions: Simple Security Solutions is based out of Bothell and installed the current video/alarm system at city hall. By all reports, the city was happy with the installation and product. The quote for the eight camera system was \$3,745.48.

Note: quote does not include tax or permit fees

Sonitrol: Sonitrol Pacific is based out of Everett and also came out and gave a professional presentation. Their quote for an 8 camera system was \$5,379.62. They also charge a \$76 monthly fee which covers maintenance and camera replacement.

FISCAL IMPACT

The money to install the system would come from the city building improvement line item. There is approximately \$35,000 in the 2016 budget as of November 22, 2016.

cost comparison			
	Guardian Security	Simple Security Solutions	Sonitrol Pacific
System	8 Cameras	8 Cameras	8 Cameras
Total	Did not provide bid	\$3,745.48	\$5,379.62
Monthly Fee	Did not provide bid	\$0.00	\$76.00
		*did not include tax or permit fee (approx. \$88)	*did not include permit fee

OPTIONS

Option 1: Decide to have Simple Security Solutions or Sonitrol install a video surveillance system

Option 2: Decide not to have a video surveillance system for employee safety.

Simple Security Solutions

23117 39th Ave. SE

Bothell, WA 98021

Estimate

Date	Estimate #
9/23/2016	11850

Phone #	Fax #
(425) 806-3900	(425) 485-8207

Web Site	simplesecuritysolutions.com
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Name / Address
Stanwood Police Dept 8727 271st ST NW Stanwood, WA 98292

P.O. No.

Item	Description	Qty	Cost	Total
Retail Sales	16CH IP@30FPS HDMI up to 4K(3840x2160), VGA up to 1920x1080P 2 SATA up to 12TB, NAS, IP SAN Built in POE 3TB NVR Units Manual, Schedule, Video Detection, Motion Detection, Video Loss, Stop, Zip+ Additional HDD storage prior to install per 1TB	1	449.00	449.00T
Retail Sales	4MP "Mini" IR Bullet Camera 4mm (82 degrees) Fixed Lens 30 IR LEDs up to 100ft 3D DNR, DWDR. BLC PoE Or Vandal done 2.8MM or 4MM	8	109.00	872.00T
Retail Sales	22 Inch Public View Monitor with BNC inputs	1	215.99	215.99T
Retail Sales	Monitor Adjustable Mount	1	37.79	37.79T
Retail Sales	Rack Shelf	1	43.20	43.20T
Retail Sales	Misc Parts - Conduit, fittings, J boxes, anchors, sealtight, supports, etc...	1	85.00	85.00T
Retail Sales	Installation and configuration - Estimate on time - Based on no Hidden conditions & Clear & Free Access Does not include WA State Sales Tax Permit estimate is about \$88 and is not included Shipping We will include the CAT Wire	21.5	95.00	2,042.50T
	Cameras 1-5, plus camera 6 and 7 and 8			

Simple Security Solutions thanks you for the opportunity.

Subtotal	\$3,745.48
Sales Tax (0.0%)	\$0.00
Total	\$3,745.48



Client Agreement No. 17373-1-0
Date: 09/30/2016

CLIENT NAME: Stanwood Police Department PHONE: (425)-388-5290

INSTALL AT: 8727 271st St NW Stanwood WA 98292
Address City State Zip

BILL TO: Stanwood Police Department 8727 271st St NW Stanwood WA 98292
Name Address City State Zip

DEALER agrees to install or cause to be installed and to service, without liability and not as an insurer, during the term of this Agreement, an alarm system as described on the Security System Quotation dated September 30, 2016 which becomes part of this Agreement.

All equipment is the personal property of the Dealer Client This agreement applies to: (check appropriate categories)

TELEPHONE CO. CHARGES INCLUDED: Yes No

Burglar Alarm Signaling Service Sprinkler Supervisory Signaling Service
 Hold-Up Alarm Signaling Service Access Control Service
 Fire Alarm Signaling Service Other

SPECIAL INSTRUCTIONS Installation of one Sonitrol CCTV System. Full service warranty on all parts and labor for normal maintenance as long as Sound Security, Inc. provides the equipment and provides monitoring service, unless otherwise noted.

The undersigned agrees to pay the DEALER, its agents or assigns the sums of:

INSTALLATION:	\$4,995	\$384.62	\$5,379.62	\$2,689.81	\$2,689.81
		Tax	Total	Down Payment	Balance Upon Completion
MONITORING:	\$76	0.00	76.00	Per Month Billed Monthly	
	(Payable In Advance)	Tax	Total	Payment Mode	

MONTHLY MANAGEMENT REPORT: Yes No COMMUNICATION LINK: , Internet

- Except as set forth herein, THE DEALER MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESSED OR IMPLIED, WITH RESPECT TO THE EQUIPMENT, AND DISCLAIMS ANY AND ALL WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR ANY OTHER WARRANTY. CLIENT ACKNOWLEDGES THAT NO OTHER REPRESENTATIONS WERE MADE TO CLIENT OR RELIED UPON BY CLIENT WITH RESPECT TO THE QUALITY AND FUNCTION OF THE GOODS.
- In the event any part of the equipment installed shall become defective or inoperative under normal use within one (1) year from the date of the original invoice for this installation, and DEALER determines the equipment is defective or inoperative, DEALER shall replace or repair such defective part without charge to CLIENT. IN NO EVENT SHALL DEALER BE LIABLE FOR MORE THAN, AND CLIENT'S EXCLUSIVE REMEDY FOR BREACH OF THIS LIMITED WARRANTY SHALL BE LIMITED TO, THE REPAIR OR REPLACEMENT OF DEFECTIVE EQUIPMENT INSTALLED UNDER THIS AGREEMENT, AND DEALER SHALL NOT BE LIABLE FOR INJURIES TO PERSONS OR PROPERTY, INCLUDING BUT NOT LIMITED TO, ALL GENERAL, DIRECT, SPECIAL, EXEMPLARY, PUNITIVE, INCIDENTAL OR CONSEQUENTIAL DAMAGES. THIS WARRANTY IS NOT ASSIGNABLE.
- If CLIENT shall discover a defect in the products supplied under this Agreement, CLIENT shall immediately contact DEALER in writing or by telephone and fully describe the nature of the defect so that repair service may be rendered.
- DEALER shall not be liable for repair or replacement in the event of damage to material or equipment caused by accident, vandalism, flood, water, lightning, fire, intrusion, abuse, misuse, an act of God, any casualty, including electricity, unauthorized repair service, modification or improper installation by anyone other than DEALER and any other cause beyond the control of DEALER, including interruption of electrical or telephone service.
- CLIENT acknowledges that any affirmation of fact or promise made by DEALER shall not be deemed to create an express warranty, and that DEALER makes no representation or warranty, that the system supplied may not be compromised, circumvented, or that the system or services will in all cases provide the signaling, monitoring and response for which it was intended. CLIENT is not relying on DEALER'S skill or judgment in selecting or furnishing a system suitable for any particular purpose. Some states do not allow limitations on how long an implied warranty lasts or the exclusion or the limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you. This warranty gives you specific legal rights and you may also have other rights which may vary from state to state.

THIS AGREEMENT IS NOT BINDING UNLESS APPROVED IN WRITING BY AN AUTHORIZED REPRESENTATIVE OF THE SONITROL INDEPENDENT FRANCHISED DEALER. IN THE EVENT OF FAILURE OF APPROVAL, THE ONLY LIABILITY OF DEALER SHALL BE TO RETURN TO THE CLIENT THE AMOUNT, IF ANY, PAID UPON THE SIGNING OF THIS AGREEMENT. CLIENT ACKNOWLEDGES THAT DEALER'S LIABILITY IS LIMITED AS SET FORTH HEREIN AND THAT DEALER IS A SONITROL INDEPENDENT FRANCHISED DEALER AND NOT A SUBSIDIARY OR AGENT OF SONITROL CORPORATION.

CLIENT ACKNOWLEDGES RECEIPT OF A COPY OF THIS AGREEMENT, AND SPECIFICALLY ACKNOWLEDGES AND ACCEPTS THAT DEALER'S LIABILITY IS LIMITED AS SET FORTH HEREIN.

In certain states alarm agents are licensed and regulated. In this state the agency is: WA - Department of Labor and Industries

THE MONITORING/SERVICE CHARGE IS SUBJECT TO CHANGE AS SET FORTH IN PARAGRAPH 3, ON THE REVERSE SIDE. IN ADDITION, TOGETHER WITH THE FIRST PAYMENT, CLIENT SHALL PAY THE PRO RATA SHARE OF THE MONITORING/ SERVICE CHARGE FOR THE MONTH IN WHICH MONITORING/SERVICE COMMENCED.

THIS AGREEMENT IS FOR A TERM OF FIVE YEARS FROM THE DATE INSTALLATION IS COMPLETED. IF THIS TRANSACTION IS WITH A RESIDENTIAL CLIENT, YOU MAY CANCEL IT AT ANY TIME PRIOR TO MIDNIGHT OF THE THIRD BUSINESS DAY FROM THE DATE OF THIS AGREEMENT. SEE THE ATTACHED NOTICE OF CANCELLATION FORM. WORK ON YOUR INSTALLATION WILL BEGIN APPROXIMATELY 30 DAYS AND SHALL BE SUBSTANTIALLY COMPLETED WITHIN APPROXIMATELY 2.00 WORKING DAYS AFTER COMMENCEMENT SUBJECT TO PERMISSIBLE DELAYS PURSUANT TO THIS AGREEMENT.

SONITROL INDEPENDENT FRANCHISED	
DEALER	<u>Sound Security, Inc.</u>
ADDRESS	<u>2221 California Street</u>
CITY	<u>Everett</u> STATE <u>WA</u>
PHONE NO.	<u>(425) 258-3655</u> LIC. NO. <u>SONITP*948D7</u>

SUBJECT TO TERMS ON PAGE 2, INCLUDING PARAGRAPH 12.

Client SIGNATURE X _____

TITLE _____

DATE _____

SIGNATURE X _____ REG. NO. _____
(DEALER REPRESENTATIVE)

APPROVED X _____ REG. NO. _____
(DEALER REPRESENTATIVE)